Yadkin Valley Economic Development District, Inc.

Financial Statements and Supplementary Information

Years Ended June 30, 2017 and 2016



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Independent Auditors' Report

Board of Directors Yadkin Valley Economic Development District, Inc. Boonville, North Carolina

We have audited the accompanying financial statements of Yadkin Valley Economic Development District, Inc. ("YVEDDI") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of YVEDDI as of June 30, 2017 and 2016, and the changes in their net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal and state awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 11, 2017, on our consideration of YVEDDI's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering YVEDDI's internal control over financial reporting and compliance.

Winston-Salem, North Carolina October 11, 2017

Dixon Hughes Goodman LLP

Yadkin Valley Economic Development District, Inc. Statements of Financial Position June 30, 2017 and 2016

	2017			2016
ASSETS				
Current assets:				
Cash and cash equivalents	\$	1,042,762	\$	843,149
Investments		24,020		17,655
Accounts receivable, net of allowance for doubtful				
accounts of \$90,515 and \$81,248 as of June 30, 2017		267,334		261,619
and 2016, respectively				
Grants receivable		588,051		414,190
Other current assets		67,055		62,969
Total current assets		1,989,222		1,599,582
Property, plant and equipment, net		2,787,643		2,825,099
	<u></u>	_		_
Total assets		4,776,865	\$	4,424,681
LIABILITIES AND NET ASSETS Current liabilities: Accounts payable	\$	377,665	\$	317,595
Accrued liabilties	•	492,335	•	402,014
Grantor payables		, -		25,000
Current maturities of capital lease obligations		45,395		6,186
Current maturities of note payable		16,360		122,804
Total current liabilities		931,755		873,599
Capital lease obligations, net of current maturities		83,606		11,694
Note payable, net of current maturities		202,587		-
Net assets:				
Unrestricted		922,200		1,032,257
Temporarily restricted		2,636,717		2,507,131
Total net assets		3,558,917		3,539,388
Total liabilities and net assets	\$	4,776,865	\$	4,424,681

Yadkin Valley Economic Development District, Inc. Statements of Activities For the Years Ended June 30, 2017 and 2016

		2017			2016	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
REVENUE AND SUPPORT						
Grants	\$ -	\$ 7,303,455	\$ 7,303,455	\$ -	\$ 7,485,826	\$ 7,485,826
In-kind contributions	-	355,240	355,240	-	269,943	269,943
Donations	141,537	-	141,537	180,046	-	180,046
Program income	4,277,339	-	4,277,339	4,366,480	-	4,366,480
Local government appropriations	-	377,773	377,773	-	401,191	401,191
Interest	-	1,486	1,486	-	633	633
Gain on sale of property, plant and equipment	43,085	-	43,085	42,705	-	42,705
Unrealized gain on investments	-	6,365	6,365	-	101	101
Net assets released from restrictions:						
Satisfaction of program restrictions	7,914,733	(7,914,733)		7,948,727	(7,948,727)	
Total revenue and support	12,376,694	129,586	12,506,280	12,537,957	208,967	12,746,924
EXPENSES						
Program expenses	11,800,899	-	11,800,899	11,545,341	-	11,545,341
Management and general	674,123	-	674,123	667,169	-	667,169
Interest expense	11,729		11,729	14,612		14,612
Total expenses	12,486,751		12,486,751	12,227,122		12,227,122
Change in net assets	(110,057)	129,586	19,529	310,835	208,967	519,802
Net assets at beginning of year	1,032,257	2,507,131	3,539,388	721,422	2,298,164	3,019,586
Net assets at end of year	\$ 922,200	\$ 2,636,717	\$ 3,558,917	\$ 1,032,257	\$ 2,507,131	\$ 3,539,388

See accompanying notes.

	Community Services Block Grant	Head Start	U.S.D.A. Nutrition	Older Americans Act	Weather- ization
Personnel:					
Salaries and wages	\$ 190,032	\$ 1,789,598	\$ 18,556	\$ 135,932	\$ 216,665
Fringe	73,195	617,713	2,923	37,775	57,782
Non-personnel:					
Contracted services	-	-	-	14,839	278,345
Travel - staff and board	5,600	34,900	-	8,406	-
Travel - participants/					
maintenance	5,950	227,583	-	177,094	8,058
Facilities	9,630	232,746	-	25,911	3,985
Supplies	2,870	144,178	606	8,094	504,670
Insurance	2,080	24,219	-	9,988	8,733
Communications	6,662	37,768	-	4,320	5,743
Depreciation	3,793	85,955	-	643	14,453
Food	-	-	286,739	331,280	-
Training	3,354	38,929	-	2,969	51,082
Other	100,000	237,619	-	17,730	16,201
Total					
	\$ 403,166	\$ 3,471,208	\$ 308,824	\$ 774,981	\$ 1,165,717

S Vo	etired & Genior Iunteer ogram	Tra	ommunity nsportation Program	<u> P</u>	Other rograms	5	Local Service rograms		Seneral and ninistrative	Total Expenses
\$	20,631	\$	1,272,642	\$	302,713	\$	205,723	\$	373,568	\$ 4,526,060
	3,510		472,785		96,118		63,328		105,812	1,530,941
	-		431,614		3,046		19,672		38,128	785,644
	451		32,193		4,925		7,905		2,553	96,933
	4,314		1,357,600		_		_		868	1,781,467
	566		42,081		6,600		86,589		17,679	425,787
	763		7,231		17,310		25,339		17,043	728,104
	1,273		111,093		7,203		4,272		9,691	178,552
	72		74,616		17,059		13,924		12,624	172,788
	364		543,910		3,483		23,150		65,015	740,766
	-		, <u>-</u>		´ -		´ -		´ -	618,019
	-		4,984		-		2,015		179	103,512
	6,956		215,749		106,542		54,689	!	30,963	786,449
			·				· · · · · ·		· · · · · · · · · · · · · · · · · · ·	
\$	38,900	\$	4,566,498	\$	564,999	\$	506,606	\$	674,123	\$12,475,022
					I	nteres	t expense			11,729

Interest expense 11,729 \$12,486,751

	Community Services Block Grant	Head Start	U.S.D.A. Nutrition	Older Americans Act	Weather- ization
Personnel:					
Salaries and wages Fringe	\$ 172,150 60,722	\$ 1,772,396 625,343	\$ 18,217 2,854	\$ 129,090 57,621	\$ 170,364 53,143
Non-personnel:					
Contracted services	-	-	-	2,786	317,437
Travel - staff and board	5,510	40,820	-	5,463	34
Travel - participants/					
maintenance	25,993	270,986	-	170,765	7,719
Facilities	9,666	378,955	-	13,654	7,661
Supplies	12,041	92,302	3,137	4,321	486,282
Insurance	1,993	24,900	-	6,272	7,300
Communications	7,120	35,189	-	4,292	4,145
Depreciation	4,780	94,955	-	619	15,102
Food	-	-	296,569	258,016	-
Training	9,769	39,772	-	188	11,331
Other	147,237	651	-	4,943	42,335
Total					
	\$ 456,981	\$ 3,376,269	\$ 320,777	\$ 658,030	\$ 1,122,853

Vo	etired & Senior Senior Sunteer Sogram	Tra	community insportation Program	_ <u>P</u>	Other rograms		Local Service ograms	General and ninistrative	Total Expenses
\$	52,912	\$	1,240,070	\$	262,510	\$	203,388	\$ 377,165	\$ 4,398,262
	14,100		513,108		80,484		53,424	114,264	1,575,063
	004		500.000		7.000		00.000	5.4.00 7	
	881		502,626		7,206		23,639	54,687	909,262
	3,407		10,919		5,901		5,399	1,690	79,143
	734		1,336,574		-		-	3,223	1,815,994
	2,338		32,209		6,100		71,389	18,859	540,831
	1,300		11,141		31,471		22,011	18,704	682,710
	1,313		119,268		2,207		5,262	5,859	174,374
	1,172		75,513		19,627		7,955	14,817	169,830
	364		461,412		5,577		14,200	51,986	648,995
	_		-		-		-	· <u>-</u>	554,585
	207		12,601		1,477		1,240	212	76,797
	33		269,792		98,598		17,372	 5,703	586,664
\$	78,761	\$	4,585,233	\$	521,158	\$	425,279	\$ 667,169	\$12,212,510
						1			44.040

Interest expense

14,612

\$ 12,227,122

Yadkin Valley Economic Development District, Inc. Statements of Cash Flows For the Years Ended June 30, 2017 and 2016

		2017		2016
Cash flows from operating activities:				
Change in net assets	\$	19,529	\$	519,802
Adjustment to reconcile change in net assets to	•	•	•	,
net cash provided (used) by operating activities:				
Depreciation		740,766		648,995
Gain on sale of property, plant and equipment		(43,085)		(42,705)
Unrealized gain on investments		(6,365)		(101)
Changes in operating assets and liabilities:				
Accounts receivable, net		(5,715)		(38,175)
Grants receivables		(173,861)		13,340
Inventories		-		14,541
Other current assets		(4,086)		99,212
Accounts payable		60,070		67,003
Grantor payables		(25,000)		25,000
Accrued liabilties		90,321		(118,642)
Net cash provided by operating activities		652,574		1,188,270
Cash flows from investing activities:				
Proceeds from sale of property, plant and equipment		43,085		42,705
Purchase of property, plant and equipment		(559,813)		(728,212)
Net cash used by investing activities		(516,728)		(685,507)
Cash flows from financing activities:				
Payments on note payable		(9,277)		(7,021)
Proceeds from note payable		105,420		-
Payments on capital lease obligations		(32,376)		(17,681)
Net cash provided (used) by financing activities		63,767		(24,702)
Net increase in cash equivalents		199,613		478,061
Cash and cash equivalents, beginning of year		843,149		365,088
Cash and cash equivalents, end of year	\$	1,042,762	\$	843,149
Supplemental disclosures of cash flow information: Cash payments for interest	\$	11,729	\$	14,612
Noncash transactions:				
Property, plant and equipment acquired by				
capital lease obligation	\$	143,497	\$	

Notes to Financial Statements

1. Nature of Business and Significant Accounting Policies

Nature of business

Yadkin Valley Economic Development District, Inc. ("YVEDDI" or the "Organization"), is a nonprofit community action agency, which administers the grant funds it receives by the provision of Uniform Guidance. The Agency operates a number of funded programs, as well as local service programs, to promote the economic development in Yadkin, Stokes, Davie, and Surry Counties, North Carolina. Local service programs represent the consolidation of Local Effort, Transportation, Yadkin Valley Community Senior Center, L. H. Jones (Surry County) Family Resource Center, Greater East Bend Community & Senior Center, Pilot Mountain Senior Center and Consumables Warehouse operations.

A summary of the Organization's significant accounting policies are as follows:

Basis of accounting

Financial statement presentation follows the recommendation of the Financial Accounting Standards Board in its Accounting Standards Codification (ASC) Topic 958, *Not-for-Profit Entities*, Subtopic 205, *Presentation of Financial Statements*. Under those provisions, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets or permanently restricted net assets.

Basis of presentation

Net assets of the Agency are classified as unrestricted, temporarily restricted or permanently restricted.

- Unrestricted net assets consist of assets, net of liabilities, related to the Organization's operating activities, which are available at the discretion of the Board of Directors. Unrestricted net assets are not restricted by donors, or the donor-imposed restrictions have expired.
- Temporarily restricted net assets contain donor-imposed restrictions that permit the Organization to use or
 expend the assets as specified. These restrictions are satisfied either by the passage of time or by actions
 of the Organization. Donor restricted contributions and investment returns whose restrictions are met in the
 same period they are received are reported as unrestricted support and expenditures.
- Permanently restricted net assets contain donor-imposed restrictions and stipulate the resources be
 maintained permanently, but permit the Organization to use, or expend part or all of the income derived
 from the donated assets for either specified or unspecified purposes.

Revenue recognition

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Functional expenses

The Organization allocates its expenses on a functional basis among its various programs. Expenses that can be identified with a specific program are allocated directly according to their natural expense classification.

In-kind contributions

In-kind contributions are used by the Organization to satisfy the cost sharing requirements of grantor contracts, including the U.S. Department of Health and Human Services. The Organization will occasionally receive various facility and fixed asset donations, which are allocable to other programs. In-kind contributions used for matching are recognized for grant reporting purposes only to the extent necessary to meet matching requirements.

Investments

The Organization owns marketable equity securities which are held in a brokerage account with LPL Financial. These investments were received as contributions and are adjusted annually to reflect their fair value at year end.

Property and equipment

Purchased property and equipment is capitalized at cost. Donated fixed assets are reported as support at their estimated fair value at the date of donation. All data processing equipment with a cost of less than \$500 is expensed in the year of acquisition. Depreciation is provided using the straight-line method over the estimated useful lives of the respective assets.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United State of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Accounts receivable

Accounts receivable are uncollateralized obligations of customers that are stated at the amount billed and are due within 30 days. The carrying amount of accounts receivable is reduced by accounts considered uncollectible. The Organization maintains an allowance for doubtful accounts for receivables which is an estimate based on collection experience and a review of the current status of trade accounts receivable.

Income taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, and is also exempt from North Carolina income tax. Therefore, no provision has been made for federal or state income taxes in the accompanying financial statements. The Organization has determined that it does not have any material unrecognized tax benefits or obligations as of June 30, 2017.

Indirect costs

Indirect costs are those costs which accrue to the benefit of all grant programs, but are not readily identifiable to a particular program. Since these costs do contribute to the cost for implementing the program, the Community Services Block Grant allows it's pro rata share to be claimed for reimbursement. Other programs may not allow their pro rata share of indirect costs to be claimed for reimbursement.

Capital lease obligations

Leases that transfer substantially all of the benefits and risks of ownership to an entity are accounted for as capital leases. The present value of the lease payments are reported as capital lease obligations in the accompanying statements of financial position. The leased assets are capitalized and the related amortization is included in depreciation expense (Note 9).

Cash and cash equivalents

Cash and cash equivalents consist of highly liquid investments purchased with an original maturity of three months or less.

Reclassifications

Certain amounts from the 2016 financial statements have been reclassified to conform to the 2017 presentation.

Subsequent events

The Organization evaluated the effect subsequent events would have on the financial statements October 11, 2017, which is the date the financial statements were available to be issued.

2. Property, Plant and Equipment

Property and equipment owned at June 30, 2017 and 2016 by the Organization consists of the following:

		2017	 2016
Major fixed asset classification: Land Construction in progress Buildings and improvements Office and communications equipment Heavy equipment Vehicles	\$	265,223 67,596 3,110,307 1,140,316 46,849 3,446,040	\$ 265,223 - 2,930,184 1,016,709 46,849 3,553,218
Less accumulated depreciation	<u> </u>	8,076,331 5,288,688 2,787,643	\$ 7,812,183 4,987,084 2,825,099

3. Non-Expendable Property

Acquisitions of non-expendable property are treated as transfers of the program fund in the period incurred and asset values are recorded in the fixed asset fund.

The Organization holds the following fixed assets, which were acquired with donor funds with restrictions on asset use and grant funds with the grantor agency holding a principal reversionary interest. All vehicles acquired through the Community Transportation Program are subject to a security agreement with the North Carolina Department of Transportation. The purpose of this lien is to ensure proper procedures are followed in the use and ultimate disposition of the vehicles in accordance with the project agreement. These assets are included in the statements of financial position and consist of the following amounts:

	2017			2016		
Book Value of restricted property Accumulated depreciation	\$ 	6,586,411 4,669,901	\$	6,534,552 4,453,266		
Net book value of restricted property	<u>\$</u>	1,916,510	\$	2,081,286		

4. Pension Plan

The Organization is the sponsor of a Money Purchase Pension Plan whose assets are held by the Hartford Life Insurance Company. All permanent employees who have attained the age of 18 are eligible for pension plan participation. The plan provides disability, death and retirement benefits to its members. Pension plan participants are entitled to vest after three years of service at which time there is 100% vesting. The Organization makes contributions of 5% of each participant's earnings. Employees may elect to make voluntary contributions of up to 10% of their compensation. Retirement expense was \$218,336 for the year ended June 30, 2017 and \$218,882 for the year ended June 30, 2016.

5. Indirect Cost Allocation Plan

Yadkin Valley Economic Development District, Inc. submits its Indirect Cost Allocation Plan to its federal oversight agency, the U.S. Department of Health and Human Services, for approval on a triennial basis. The Indirect Cost Allocation Plan is based on the "alternative simplified method" whereby the costs of the indirect cost pool are allocated to each program and fund in proportion to the direct costs, excluding capital expenditures within each sub-award in excess of \$25,000, contracted costs, and other unallowed costs of each local and funded program in relation to these costs for the Organization as a whole. The final rate approved by the federal oversight agency for the years ended June 30, 2017 and 2016 were 6.5% and 6.5%, respectively. All indirect costs are allocated based on the applicable percentage of allowable direct costs.

6. Compensated Absences

Employees of the Organization are entitled to paid vacations (annual leave) and paid sick days (sick leave). Earned unused annual leave from one fiscal year may be carried over to subsequent periods however, employees may only accumulate up to thirteen days of annual leave. Earned annual leave not used is credited as sick leave. Upon termination from employment, earned unused annual leave may be paid if applicable program/project funds are available. The Organization has no obligation to pay accumulated sick leave upon termination from employment and accordingly, no accrual for sick leave has been recorded.

The total accrual of current unused annual leave was \$165,124 as of June 30, 2017 and \$146,646 as of June 30, 2016. The expenses and accrual, although attributable to employees in various Organization programs/projects, are reflected in the Local Service Program.

7. Concentration of Credit Risk

A substantial portion of the Organization's sources of funding depend on government programs. Should those programs be terminated or cut, it could have an adverse effect on the Organization's future operations. At times, the Organization maintains deposits in federally insured financial institutions in excess of federally insured limits. Management monitors the soundness of these financial institutions and believes the risk of loss is insignificant.

8. Note Payable

o. Tiete Lajabie		
	 2017	 2016
Note Payable - Capital Bank, this note was refinanced on December 15, 2016. The terms of the refinance extended the maturity date to December 15, 2026, increased principle amount \$150,000 and changed the interest rate to 4.38%. There will be 120 payments of \$1,550, including interest. The loan is secured by a deed of trust on building at 7131 NC Highway 801 South, Mocksville, NC.	\$ 143,947	\$ 122,804
Note Payable – Capital Bank, 9 monthly consecutive interest payments beginning July 1, 2017 at 4.730% on unpaid balance then 74 monthly consecutive principle and interest payments of \$1,561 beginning April 1, 2018 with the final principle and interest due on		
June 2024.	 <u>75,000</u>	-
	218,947	122,804
Less current maturities	 16,360	 122,804
	\$ 202,587	\$
Principal maturities are as follows:		
2018 2019 2020 2021 2022 Thereafter	\$ 16,360 28,811 30,156 31,564 33,038 79,018	
	\$ <u>218,947</u>	

The Organization has a \$450,000 line-of-credit agreement with Capital Bank which matures on June 9, 2018 and is secured by certain property. Interest under this agreement is payable monthly at the one month LIBOR rate plus 3% (4.227% as of June 30, 2017) plus 3.00% per annum. As of June 30, 2017 and 2016, there were no outstanding borrowings on this line-of-credit.

9. Capital Leases

The Organization is the lessee of various copying machines/printers, vehicle gas conversions, and lighting upgrades under capital leases. The assets and liabilities under capital lease are initially recorded at the present value of the minimum lease payments, and are amortized over the shorter of the estimated useful lives of the assets or the term of the lease. Amortization of assets under capital lease is included in depreciation expense and the lease is secured by the various assets under lease.

The future minimum lease payments under these capital leases as of June 30, 2017 are as follows:

2018	\$ 47,964
2019	48,941
2020	24,955
2021	13,183
2022	1,099

Yadkin Valley Economic Development District, Inc. Notes to Financial Statements

Total minimum lease payments Less: amount representing interest	136,142 7.141
Present value of net minimum obligations Less: current obligation under capital lease	129,001 45,395
Long term obligation under capital lease	\$ 83,606

As of June 30, 2017 and June 30, 2016, the capitalized cost of assets held under capital lease obligations was \$152,342 and \$31,252, respectively. Additionally, the related accumulated depreciation for those leased assets as of June 30, 2017 and June 30, 2016 was \$25,235 and \$18,230, respectively.

10. Operating Lease

The Organization leases a facility under a non-cancellable operating lease agreement which expires in November 2018. At the Organization's discretion, the agreement contains a renewal option to extend the lease term for two additional five year periods at the conclusion of the original lease term. Monthly rent under this agreement is \$1,775.

The Organization entered into a non-cancellable operating lease agreement for a facility during fiscal year 2017. This lease agreement expires in July 2027. Monthly rent under this agreement is \$1,000.

The minimum annual rent commitment under this non-cancelable operating lease as of June 30, 2016 is as follows:

2018	\$ 33,300
2019	26,875
2020	18,000
2021	21,000
2022	21,000
Thereafter	 129,000
	\$ 249.175

Total rent expense for operating leases was \$21,300 for the years ended June 30, 2017 and June 30, 2016, respectively.

11. Fair Value of Assets and Liabilities

Fair value as defined under generally accepted accounting principles is an exit price, representing the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Generally accepted accounting principles establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include:

- Level 1: Observable inputs such as quoted prices in active markets.
- Level 2: Inputs other than quoted prices in active markets that are either directly or indirectly observable.
- Level 3: Unobservable inputs about which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Organization's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Prices for certain cash equivalents, such as money market mutual funds, and investment securities which are readily available in the active markets in which those securities are traded, are categorized as Level 1.

The following tables set forth by level, within the fair value hierarchy, the Organization's financial assets and liabilities accounted for at fair value on a recurring basis as of June 30, 2017 and 2016:

	 Assets at level 1	Fair Value Leve		017 evel 3	_
Assets: Equity securities	\$ 24,020	\$	-	\$	-
	 Assets at level 1	Fair Value Leve	_	016 evel 3	_
Assets: Equity securities	\$ 17,655	\$	-	\$	-

The Organization has \$1,042,762 and \$843,149 in cash and cash equivalents as of June 30, 2017 and 2016, respectively, which are not classified as a Level.





Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors Yadkin Valley Economic Development District, Inc. Boonville, North Carolina

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Yadkin Valley Economic Development District, Inc. ("YVEDDI"), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11, 2017.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered YVEDDI's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of YVEDDI's internal control. Accordingly, we do not express an opinion on the effectiveness of the YVEDDI's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the YVEDDI's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether YVEDDI's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grants agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The



results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the YVEDDI's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Winston-Salem, North Carolina October 11, 2017

Dixon Hughes Goodman LLP



Independent Auditors' Report on Compliance for The Major Federal Program and on Internal Control over Compliance in Accordance with OMB Uniform Guidance and the State Single Audit Implementation Act

Board of Directors Yadkin Valley Economic Development District, Inc. Boonville, North Carolina

Report on Compliance for the Major Federal Program

We have audited Yadkin Valley Economic Development District Inc.'s ("YVEDDI") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on YVEDDI's major federal program for the year ended June 30, 2017. YVEDDI's major federal program is identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of YVEDDI's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about YVEDDI's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of YVEDDI's compliance.

Opinion on Each Major Federal Program

In our opinion, YVEDDI complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2017.

Report on Internal Control over Compliance

Management of YVEDDI is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered YVEDDI's internal control over compliance with the types of



requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of YVEDDI's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Winston-Salem, North Carolina

Dixon Hughes Goodman LLP

October 11, 2017



Independent Auditors' Report on Compliance for Each Major State Program and on Internal Control over Compliance in Accordance with OMB Uniform Guidance and the State Single Audit Implementation Act

Board of Directors Yadkin Valley Economic Development District, Inc. Boonville, North Carolina

Report on Compliance for Each Major State Program

We have audited Yadkin Valley Economic Development District Inc.'s ("YVEDDI") compliance with the types of compliance requirements described in the *Audit Manual for Governmental Auditors in North Carolina*, issued by the Local Government Commission that could have a direct and material effect on each of YVEDDI's major state programs for the year ended June 30, 2017. YVEDDI's major state programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its state programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the YVEDDI's major state programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable sections of Title 2 US *Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance), as described in the *Audit Manual for Governmental Auditors in North Carolina*, and the State Single Audit Implementation Act. Those standards, Uniform Guidance, and the State Single Audit Implementation Act require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state program occurred. An audit includes examining, on a test basis, evidence about YVEDDI's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major state program. However, our audit does not provide a legal determination on YVEDDI's compliance.

Opinion on Each Major State Program

In our opinion, YVEDDI complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major state programs for the year ended June 30, 2017.



Report on Internal Control over Compliance

Management of YVEDDI is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered YVEDDI's internal control over compliance with the types of requirements that could have a direct and material effect on a major state program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance for each major state program and to test and report on internal control over compliance in accordance with Uniform Guidance and the State Single Audit Implementation Act, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the YVEDDI's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state program will not be prevented. or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Winston-Salem, North Carolina October 11, 2017

Dixon Hughes Goodman LLP

Grantor/Pass Through Grantor/Program Title	Federal CFDA Number	Expenditures	
FEDERAL GRANTS			
Cash Assistance:			
U.S. Department of Agriculture			
Passed through the NC Department of Public Instruction Division of Women's and Children's Health Child and Adult Food Program	10.558	\$ 308,824	
U.S. Department of Health and Human Services			
Direct Programs Head Start Passed through East Coast Migrant	93.600	2,501,759	
Head Start	93.600	424,462	
Total Head Start		2,926,221	
Passed through NC Governor's Crime Commission Victims of Crime Act - Sexual Assault	16.575	96,070	
Passed through NC Department of Health and Human Services Office of Economical Opportunity			
Community Service Block Grant	93.569	427,370	
Passed through NC Department of Health and Human Services Family Violence Prevention Total Community Services Block Grant	93.569	22,379 449,749	
Passed through NW Piedmont Triad Regional Council Title III, Parts A & B for Supportive			
Services & Senior Centers	93.044	76,331	
Title III, Part C Elderly Nutrition	93.045	300,848	
Nutrition Services Incentive Program	93.053	61,527	
Social Services Block Grant	93.667	2,575	

Grantor/Pass Through Grantor/Program Title	Federal CFDA Number	Expenditures
FEDERAL GRANTS (Continued)		
Cash Assistance:		
U.S. Department of Transportation		
Passed through NC Department of Transportation Division of Public Transportation Urban Mass Transportation Capital and Operating Assistance Formula Grants Administration Capital Operating	20.509 20.509 20.509	288,981 269,273 61,244 619,498
Enhanced mobility of seniors and individuals	20.513	71,359
Corporation for National and Community Service		
Direct Program Retire Senior Volunteer Program U.S. Department of Energy	94.002	46,270
Passed through NC Department of Commerce, Energy Division Weatherized Assistance for Low Income Persons	81.042	410,858
Total federal awards		\$ 5,370,130

	Federal CFDA			
Grantor/Pass Through Grantor/Program Title	Number	Expenditures		
STATE GRANTS				
Cash Assistance:				
N.C. Department of Health and Human Services:				
Division of Aging				
Pass through NW Piedmont				
Triad Regional Council				
General Purpose Senior Centers YV	N/A	\$ 10,878		
General Purpose Senior Centers YC	N/A	10,878		
General Purpose Senior Centers EC	N/A	10,878		
General Purpose Senior Centers SFRC	N/A	10,878		
General Purpose Senior Centers PM	N/A	3,625		
Title III, Parts A & B for Supportive				
Services and Senior Centers	N/A	92,783		
Title III, Part C Elderly Nutrition	N/A	88,637		
N.C. Department of Transportation				
Public Transportation Division				
Formula Grants				
Administration	N/A	114,527		
Capital	N/A	33,659		
Elderly and Disabled	N/A	267,487		
Rural General Public	N/A	312,500		
5310 - Enhanced mobility of seniors and individuals	N/A N/A	3,060		
N.C. Department of Administration				
NC Council on the Status of Woman				
Stokes County Domestic Violence Program				
and Marriage License Fee Funds	N/A	67,403		
Surry County Domestic Violence Program				
and Marriage License Fee Funds	N/A	67,403		
Yadkin County Domestic Violence Program				
and Marriage License Fee Funds	N/A	67,403		
Stokes County Sexual Assault	N/A	25,471		
Surry County Sexual Assault	N/A	25,471		
Yadkin County Sexual Assault	N/A	25,471		
Stokes County Divorce Filing Fees	N/A	20,518		
Surry County Divorce Filing Fees	N/A	20,518		
Yadkin County Divorce Filing Fees	N/A	20,518		

Grantor/Pass Through Grantor/Program Title	Federal CFDA Number	Expenditures
STATE GRANTS (Continued)		
N.C. Department of Public Instruction		
Pass through Davie County Schools NC Pre-Kindergarten Program	N/A	47,282
Pass through Stokes Partnership for Children NC Pre-Kindergarten Program Pass through Surry County Early Childhood Partnership	N/A	100,333
NC Pre-Kindergarten Program Pass through Yadkin County Schools	N/A	152,537
NC Pre-Kindergarten Program	N/A	197,046
Total state awards		\$ 1,797,164
Total awards		\$ 7,167,294

Notes to the Schedule of Expenditures of Federal and State Awards

Note 1: Basis of Presentation

The accompanying schedule of expenditures of federal and state awards (SEFSA) includes the federal and state grant activity of the Yadkin Valley Economic Development District, Inc. under the programs of the federal government and the state of North Carolina for the year ended June 30, 2017. The information in this SEFSA is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, and the State Single Audit Implementation Act. Because the SEFSA presents only a select portion of the operations of the Yadkin Valley Economic Development District, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of the Yadkin Valley Economic Development District, Inc.

Note 2: Summary of Significant Accounting Policies

Expenditures reported in the SEFSA are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Title 2 US Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursements.

The Organization has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

1. Summary of Auditor's Results

Financial Statements

Type of auditors' report issued on whether the financial statemen accordance to GAAP: <u>Unmodified</u>	nts audit	ed were p	orepare	d in
Internal control over financial reporting:				
Material weaknesses identified?		yes	X	no
Significant deficiencies identified		yes	X	none reported
Noncompliance material to financial statements noted		yes	X	no
Federal Awards				
Internal control over major federal programs:				
Material weaknesses identified?		yes	X	no
Significant deficiencies identified		yes	X	none reported
Noncompliance material to federal awards		yes	X	no
Type of auditors' report issued on compliance for major federal programs: <u>Unmodified</u>				
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)		yes	X	no
Identification of major federal programs:				
CFDA Numbers Names of Federal Program	m or Clu	uster	-	
93.600 Head Start				
Dollar threshold used to distinguish between Type A and Type B Programs: \$750,000				
Auditee qualified as low-risk auditee?	X	yes		no
State Awards				
Internal control over major state programs:				
Material weaknesses identified?		yes	X	no
Significant deficiencies identified		yes	X	none reported
Noncompliance material to state awards		ves	X	no

Type of auditors' report issued on compliance for major state programs: <u>Unmodified</u>	
Any audit findings disclosed that are required to be reported in accordance with the State Single Audit Implementation Act	yes <u>x</u> no
Identification of major state programs:	
Program Name	
Rural Operating Assistance Program Elderly and Disabled Transportation Assistance Program Rural General Public Program	gram
2. Financial Statement Findings	
None	
3. Federal Award Findings and Questioned Co	osts
None	
4. State Award Findings and Questioned Costs	s
None	

Yadkin Valley Economic Development District, Inc. Summary Schedule of Prior Year Audit Findings

Finding 2016-01

Corrected